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Radiant Logic Announces Strong Growth and Profit in 2011, Anticipates More in 2012

*Identity Service Leader Reports
Doubled Profits & Further Technology Innovations*

Novato, CA (January 18, 2012) -- [Radiant Logic](#), the market leader of identity virtualization solutions, continued record growth in 2011, with an 80% increase in revenue, and 150% growth in profits. The company reported growth fueled by new customers in new industrial sectors, such as healthcare, insurance, and manufacturing, that want to leverage a shared identity service for multiple business initiatives.

Today's unique business environment means leaner IT budgets, while new business initiatives continue to accumulate. The integration of federated and cloud applications means increased complexity, while customers expect a better login and security experience. Businesses need to find new ways to serve identities to their consumer-facing sites, while also supporting their mission-critical internal applications. The RadiantOne platform is uniquely positioned to serve both of those needs through a complete identity service that can manage complex identity systems for a number of business initiatives, both internally and externally-facing.

Radiant Logic attributes the company's growth to its expanding customer base in the Fortune 500, focused strategic partnerships, and continuous product innovations. This year, Radiant debuted its [Cloud Federation Service](#), a secure token service that enables disparate identity sources to connect to a range of cloud-based applications. The increased adoption of the RadiantOne complete identity service extends the company's longtime leadership in the virtual directory space.

"Our growth over the past year really demonstrates the strength of our people and our products," said Radiant Logic CEO, Michel Prompt. "And with the planned introduction of RadiantOne Version 6.0, we are poised to expand even more in 2012. We're thrilled to offer what we're calling a complete identity service, combining the best of enterprise, meta, and virtual directories into one plug-and-play hub. "

With its model-driven virtualization, automated synchronization server, and advanced caching technology, RadiantOne will continue in 2012 to go beyond the established capabilities of the traditional virtual directory to deliver a federated identity service. In early spring, Radiant will continue to expand features and performance with the launch of

RadiantOne VDS+ identity service, enabling customers to use an “identity virtualization wizard” to deploy in a day what used to take months.

“Our customers have always relied on us to provide a key infrastructure service for their internal initiatives,” says Dieter Schuller, VP of Sales. “This year, we had more customers using RadiantOne to enable their customer-facing portals. We aggregate rich information across silos, and deliver a rich customer profile. We’ve found that this is essential for building a portal, and for connecting to secured, context-driven apps in the nascent mobile apps market.”

Radiant Logic will continue to bring together analysts and industry information on identity services in 2012 through additional web-based seminars. In addition, the company is planning an [Identity Service](#) tour, a set of events across the U.S. discussing identity management and virtualization. Radiant Logic is also sponsoring the [Federal Identity, Credential, and Access Management \(FICAM\) kick-off this](#) March in Washington, D.C.

Radiant Logic, Inc. is the market-leading provider of identity virtualization solutions. Since pioneering the first virtual directory, Radiant Logic has evolved its groundbreaking technology into a complete federated identity service, enabling Fortune 1000 companies around the world to solve their toughest identity and access challenges.

By providing unified, secure access to identity and contextual views built out of heterogeneous applications and data sources, the RadiantOne platform enables authentication and fine-grained authorization for identity management and context-driven applications. RadiantOne delivers fast ROI by reducing administrative effort, simplifying integration tasks, extending the value of existing IT investments, and enabling future identity and data management initiatives.

Customers in a wide range of sectors—including government, banking, and manufacturing—rely on RadiantOne to speed deployment, solve integration challenges, and cut costs for identity and context management projects. These customers include the Federal Reserve Bank, Sony, DISA, Comcast, Disney, BP, Symantec, and the US Air Force.

Radiant Logic’s partnerships with top identity management software and professional services organizations demonstrate the broad impact of identity and context virtualization technology on the market.

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